

FALL SEASON—AN EXCITING TIME IN FLORIDA AS WELL AS THE MOUNTAINS!



Fall brings Florida's busiest hurricane season as well as the mountains' busy "leaf-peeping" season. Here in Florida, if you were lulled by our inactive storm season so far, now is the time to re-think preparations. See our summer newsletter for preparation tips. Take them seriously! If you plan a trip to view the fabulous colors in the mountains of NC and Tennessee, you may consider building your own mountain get-away timber home. We can show you many outstanding home plans—large and small—and direct you to some excellent sites in the greater Boone area. Just give us a call in FL at 772-283-2096 or NC at 828-387-3600.

ACT NOW TO GET YOUR REMODEL COMPLETED FOR THE HOLIDAYS!



There's still time to do the remodeling/refurbishing you've wanted:

- A fresh coat of paint—inside or out
- New bathroom or kitchen
- Energy-efficient, storm resistant windows and doors
- An outdoor "summer kitchen" for fall fun and entertaining
- Hardi-Plank siding to give your entire home a fresh new look

Masterpiece Home Services division can get the job done quickly and economically. Call us for a no-obligation estimate: **283-2096**.



Back Yard Entertaining

We've been called upon increasingly to discuss outdoor entertainment pavilions. Florida weather for the next eight months or more will be ideal for outdoor gatherings. This large timber design can be replicated in virtually any size to fit any yard or use. All are highly storm resistant and can be built with or without fireplace and summer kitchen. Call us for details, feasibility on your property and approximate costs. 283-2096.

WHERE'S THE HOUSING MARKET GOING?

Every expert has an opinion of whether the market has bottomed out or is still on the decline or on the way up. All indications are that it has pretty much bottomed out—at least in Florida. But it's obvious our area has a large inventory of distressed homes that need to be sold before solid values can be re-established. Remaining distressed sale homes are in need of major refurbishing due to neglect or vandalism. Few are anywhere near "move-in ready." The fact of the matter is that these homes are establishing a false market environment that is well below replacement cost. Until these properties are wiped from the slate we will be in this "bottom-feeding" environment. A new home in a positive location is still—and always will be—your best investment in lifestyle enjoyment. Hey, and if you bought a distressed property that needs professional help, give us a call. We're masters at making homes livable and/or salable.

SEWALLS POINT SHOWCASE HOME SOON TO BE READY FOR YOUR FAMILY

This four bedroom, plus bonus room/loft area Masterpiece features 4 full baths, a generous 2-car garage,



Artist's Rendering

and a welcoming covered front entry porch. There is a great covered rear patio area for entertaining or just relaxing and a spacious balcony on the second floor. The 4,100 square foot home has been spec'd to the most stringent current storm resistant codes, plus the newest Energy Star efficiency standards within its 3,150 sf of air conditioned space. Located on Marguerita Court, a cul-de-sac in prestigious Sewalls Point, this 2-story custom home captures the natural prevailing easterly ocean breeze. Final touches are being tended to as this newsletter goes to press. Call for a personal tour or for the dates of several Showcase Premiere events planned over the Fall months: 283-2096.